

GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address GSA Advantage!™ is:

<http://www.GSAAdvantage.gov>.

Schedule for – Language Services

Federal Supply Group: 738 Class: R608

Contract Number: GS-10F-0122W

For more information on ordering from Federal Supply Schedules click on the FSS

Schedules button at <http://www.gsa.gov/schedules-ordering>

Contract Period: February 22, 2010 through February 21, 2015

Contractor:	Courage Services, Inc.
Mailing/Billing Address:	P.O. Box 6063 McLean, VA 22106
Physical Address:	6862 Elm Street, Suite 340 McLean, VA 22101
Business Size:	Small, Veteran Owned Business
Telephone:	(703) 847-8847
Fax Number:	(703) 847-8857
Website:	N/A
Contract Administration:	Neil Sims
Email:	neil_sims@courageservices.com

CUSTOMER INFORMATION:

- 1a. **Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s): 382-4, 382-4RC**
- 1b. **Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.**
- 1c. **If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item.**

CUSTOMER INFORMATION (Continued):

2. **Maximum order:** \$1,000,000.00
3. **Minimum order:** \$100.00
4. **Geographic coverage (delivery area):** Domestic and Overseas
5. **Point(s) of production (city, county, and State or foreign country):** Same as company address
6. **Discount from list prices or statement of net price: Government net prices (discounts already deducted).** See Attachment.
7. **Quantity discounts:** None Offered
8. **Prompt payment terms:** Net 30 days
- 9a. **Notification that Government purchase cards are accepted at or below the micro-purchase threshold:** Yes
- 9b. **Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** will not accept over \$2,500
10. **Foreign items (list items by country of origin):** None
- 11a. **Time of delivery. (Contractor insert number of days):** Specified on the Task Order
- 11b. **Expedited Delivery.** The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price lists that have expedited delivery: Contact Contractor
- 11c. **Overnight and 2-day delivery.** The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor
- 11d. **Urgent Requirements.** The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Contact Contractor
12. **F.O.B. point(s):** Destination
- 13a. **Ordering address(es):** Same as Contractor
- 13b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
14. **Payment address(es):** Same as company address
15. **Warranty provision:** Contractor’s standard commercial warranty.

CUSTOMER INFORMATION (Continued):

- 16. **Export packing charges, if applicable:** N/A
- 17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor
- 18. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
- 19. **Terms and conditions of installation (if applicable):** N/A
- 20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 20a. **Terms and conditions for any other services (if applicable):** N/A
- 21. **List of service and distribution points (if applicable):** N/A
- 22. **List of participating dealers (if applicable):** N/A
- 23. **Preventive maintenance (if applicable):** N/A
- 24a. **Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants):** N/A
- 24b. **If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/.**
- 25. **Data Universal Number System (DUNS) number:** 61-0535523
- 26. **Notification regarding registration in Central Contractor Registration (CCR) database:** Registered

See Attachment 1 for Pricing

Attachment 1: Pricing Information, 2010 - 2014*Rates include Industrial Funding Fee (IFF)*

Position Title	2010	2011	2012	2013	2014	Job Specifications/Qualifications
Associate Analyst/Researcher	\$ 68.83	\$ 70.95	\$ 73.14	\$ 75.39	\$ 77.71	Bachelor's degree or equivalent and 4 years of general experience
Analyst/Researcher, Level 1	\$ 78.20	\$ 80.61	\$ 83.09	\$ 85.65	\$ 88.29	Bachelor's degree, prior employment with government agency, military service, or similar industry, 2 years of general experience
Analyst/Researcher, Level 2	\$ 81.93	\$ 84.45	\$ 87.05	\$ 89.74	\$ 92.50	Bachelor's degree, prior employment with government agency, military service, or similar industry, 3 years of general experience
Senior Analyst/Researcher, Level 1	\$ 96.36	\$ 99.33	\$ 102.39	\$ 105.54	\$ 108.79	Bachelor's degree, prior employment with government agency, military service, or similar industry, 4 years of general experience
Senior Analyst/Researcher, Level 3	\$ 106.55	\$ 109.83	\$ 113.21	\$ 116.70	\$ 120.30	Bachelor's degree in relevant discipline, prior employment with government agency, military service, or similar industry, 6 years of general experience
Senior Analyst/Researcher, Level 4	\$ 111.72	\$ 115.16	\$ 118.71	\$ 122.36	\$ 126.13	Bachelor's degree, prior employment with relevant government agency, military experience and 8 years of general experience
Senior Analyst/Researcher, Level 6	\$ 126.62	\$ 130.52	\$ 134.54	\$ 138.68	\$ 142.96	Bachelor's degree, prior employment with relevant government agency, military service, or similar industry experience, and 12 years of general experience
Senior Analyst/Researcher, Level 7	\$ 141.23	\$ 145.58	\$ 150.06	\$ 154.69	\$ 159.45	Bachelor's degree, prior employment with relevant government agency, military service, or similar industry experience and 15 years of general experience
Senior Analyst/Researcher, Level 8	\$ 145.92	\$ 150.41	\$ 155.05	\$ 159.82	\$ 164.75	Bachelor's degree, prior employment with relevant government agency, military service, or similar industry experience and 18 years of general experience
Senior Analyst/Researcher, Level 9	\$ 156.09	\$ 160.90	\$ 165.85	\$ 170.96	\$ 176.23	Bachelor's degree, prior employment with relevant government agency, military service, or similar industry experience, and 20 years of general experience
Principal Researcher/Team Leader	\$ 164.49	\$ 169.56	\$ 174.78	\$ 180.16	\$ 185.71	Bachelor's degree, prior employment with relevant government agency, military service, or industry experience in managerial position and 20 years of general experience
Subject Matter Expert	\$ 164.96	\$ 170.04	\$ 175.28	\$ 180.68	\$ 186.24	Masters degree or 25 years of general experience and prior employment with relevant government agency, military service, or industry experience
Program Manager 1	\$ 111.72	\$ 115.16	\$ 118.71	\$ 122.36	\$ 126.13	Bachelor's degree, prior employment with relevant government agency, military experience and 8 years of general experience
Program Manager 2	\$ 145.76	\$ 150.25	\$ 154.88	\$ 159.65	\$ 164.56	Bachelor's degree, prior employment with relevant government agency, military service, or similar industry experience and 18 years of general experience